



ONECOMMAND®

TAKE COMMAND OF YOUR CUSTOMERS' EXPERIENCE

RESPONSE BOOST

# WEB/CALL RETURN

## Follow-Up with More of Your Prospects

### What is Web/Call Return?

OneCommand's Web/Call Return is a solution that provides follow-up for prospects who contact your dealership. Whether the leads come via the phone, website, or from an independent lead provider, Web/Call Return automatically provides a timely follow-up contact.

Leveraging your OneCommand Customer Marketing & Loyalty Automation Platform™, every person who contacts your dealership receives a personal call back. Being attentive to every contact can produce incredible improvements in marketing effectiveness and provide a significant increase in sales prospects. Web/Call Return leverages automated technology to take the hassle out of making routine follow-up calls.

### How Does Web/Call Return Work?

Web/Call Return is a plug-in component of the OneCommand Customer Marketing and Loyalty Automation Platform™. **Enroll today to get started immediately!**

- 1. Install Component:** Our state-of-the-art technology allows you to gather data from all key contact points. From this information, each contact receives a prompt, professional communication to ensure their needs are addressed.
- 2. Analyze Data:** By capturing every prospect's data and being attentive to their inquiries, your dealership gains insight. This will aid you in developing strategies to enhance your marketing effectiveness.
- 3. Get Results:** By applying OneCommand's Web/Call Return component, your dealership can make significant improvements in your lead generation process.

### What can I expect from Web/Call Return?

Web/Call Return is an automated process that delivers consistent results and helps you better manage your prospect follow-up process. Also, by understanding which marketing efforts are driving the most prospects to your store, you can enhance your overall marketing strategy. **Why Wait? Sign up for Web/Call Return today!**



### BENEFITS OF WEB/CALL RETURN

#### Enhance Prospect Info Capture

Increase the amount of information you receive about each prospect who contacts your dealership via all media sources.

#### Reduce Cost Per Lead

Now, more than ever, capturing prospect data is a necessity. Web/Call Return automates the process, significantly increasing appointments set with your sales staff and prospect information captured, thus lowering your average cost per lead.

#### Drive More Leads to Your Dealership

Every prospect who contacts your dealership will receive a personal call back, recorded by the Voice of Authority™. Imagine if EVERY prospect who contacted your dealership received a call back from you personally! With Web/Call Return, professional timely follow-up with each prospect is possible.

Connect  
with us on:



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